

The University of Western Ontario

Management and Organizational Studies 276a – Section 001

ADVANCED CANADIAN BUSINESS LAW

FACULTY: Instructor: Phil King Office: SSC 2232
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CLASSES: 1:30 – 3:30 p.m. Thursdays for twelve weeks in SSC 3026.

COURSE DESCRIPTION: Business Law 276 is an advanced course in Canadian Business Law. The course aims to make students aware of various legal issues which arise in the operation of a typical business, and to give students the tools and knowledge required to analyze these issues and participate in their resolution. The course will use practical examples to illustrate these concepts, including actual cases, current events in the business news and examples from the instructor's own experience. Students will be expected to learn various legal principles and then be able to apply those principles to new fact situations. The emphasis will be on using actual cases to identify legal issues and develop the ability to analyze those issues and evaluate potential solutions.

COURSE OBJECTIVES: The course objectives are: to examine specific topics in Canadian business law and to develop an understanding of the legal principles involved; to examine the legal nature of various business relationships and be able to identify and analyze the legal issues which arise in connection with those business relationships; to examine the manner in which various legal principles apply to the business environment and to examine the role of such legal principles in business decision making; to examine various different types of business contracts; and to discuss various ways by which legal disputes can be avoided, including strategies and skills for successful negotiation and various alternative forms of dispute resolution.

TEXT: *Business Law in Canada Casebook*, 4th Edition, by D'Anne Davis and Maria Koroneos. In addition, students will want to have an introductory Canadian business law textbook such as the one used in Canadian Business Law 275a/b. Also, practical materials, such as court decisions, contracts and legal documents will be used as assigned readings.

EVALUATION: Students will be evaluated on the basis of a mid-term exam (50%) and final exam (50%). Exams will be multiple choice and not cumulative. Requests for make-up exams and other special arrangements will ONLY be considered in extenuating circumstances and ONLY upon recommendation of Academic Counselling or the Dean's Office. Please see Academic Counselling before requesting exam accommodation.

ACADEMIC OFFENCES: Scholastic offences are taken seriously and students are directed to read the appropriate policy, specifically, the definition of what constitutes a Scholastic Offence, at the following website: <http://www.uwo.ca/univsec/handbook/appeals/scholoff.pdf>.

Computer-marked multiple-choice exams may be subject to submission for similarity review by software that will check for unusual coincidences in answer patterns that may indicate cheating.

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ASSIGNED READINGS AND CLASS TOPICS

<u>Class</u>	<u>Topic</u>	<u>Readings</u>
September 6	General Introduction	
September 13	NO CLASS	
September 20	Negligence – Cases	Pages 40-79
September 27	Contracts – Cases	Pages 80-122
October 4	Contracts - Examples	Handout
October 11	Starting a Business	Handout
October 18	International Law	Handout
October 25	MIDTERM EXAM – IN CLASS	All material to date
November 1	Purchase and Sale of a Business	Handout
November 8	Corporate Law; Corporate Governance	Pages 176-187; Handout
November 15	Intellectual Property	Pages 197-218; Handout
November 22	Internet Law	Handout
November 29	Negotiation and Alternative Dispute Resolution	Handout
Exam Period	FINAL EXAM	